



Your Qualification



Bachelor of Commerce in Entrepreneurship The Independent Institute of Education (The IIE)

The IIE Bachelor of Commerce in Entrepreneurship (BCEN312) degree provides graduates with general business principles and theory as preparation for entry into general employment, either as an entrepreneur or entrepreneurial thinker in corporate organisations. It will expose graduates to concepts, principles and theories of entrepreneurship within the context of a developing country such as South Africa. This Degree will develop the graduate's capacity to analyse scenarios within the discipline of entrepreneurial studies, to make innovative decisions critical to the development, and the establishment of innovative and creative business ideas.

The specific skillsets incorporated into this qualification present a combination, which is highly attractive to prospective entrepreneurs and employers and adds significant value to the workplace and the country's economy. This Degree is designed to equip graduates with the ability to think creatively and innovatively, act strategically, professionally and ethically and to contribute meaningfully to the South African economy through the establishment of/and expanding of entrepreneurial ventures. The IIE Bachelor of Commerce in Entrepreneurship will facilitate the development of a well-rounded entrepreneur with a solid foundation in business management. It also allows for comprehensive depth of theoretical knowledge and understanding applied within the context of entrepreneurship. As a graduate with an IIE Bachelor of Commerce in Entrepreneurship, you will be equipped with a broad knowledge base, in-depth theoretical knowledge and application of competencies relevant to further study, enter



Varsity College is an educational brand of The Independent Institute of Education (Pty) Ltd which is registered with the Department of Higher Education and Training as a private higher education institution under the Higher Education Act, 1997 (reg. no. 2007/HE07/002). Company registration number: 1987/004754/07.

the world of work or establish a business venture. The design of the qualification will facilitate learning through the exposure to and application of core learning areas such as business management and entrepreneurship, enabling graduates to employ their knowledge and skills in complex business environments and entrepreneurial ventures.

What is this Degree's accreditation status?

The IIE Bachelor of Commerce in Entrepreneurship degree is accredited by the Council on Higher Education (CHE) and is registered with the South African Qualifications Authority (SAQA) on the National Qualifications Framework (NQF) as a 360-credit qualification on level 7 (SAQA ID: 111287).

Who is the Bachelor's degree aimed at?

This BCom in Entrepreneurship degree is aimed at students who are keen to study a commerce degree with a strong focus on Entrepreneurship with the aim of establishing their own business or act as a corporate entrepreneur and expand the business footprint of a current business within developing countries such as South Africa. There are various opportunities for South Africans to become entrepreneurs and establish their entrepreneurial ventures, but these often fail due to a lack of commerce competencies that is required to sustain a profitable business.

What entry requirements will I need to study this Bachelor's degree?

To be registered as a candidate you must have satisfied the admission requirements as set out below:

Minimum Admission Requirements		English	Maths/HG	Math Lit/SG	Notes
	NSC: Bachelor pass with	50%	40% or	60%	
	NC(V): Bachelor pass with	50%	60% or	60%	
	SC: Endorsement with	50%	40% or	60%	
	SC(a): Bachelor pass with	50%	40% or	60%	
	International	An USAf Exemption Certificate to degree studies is required and meeting the relevant Maths and English requirements.			
	A cognate Higher Certificate or 240 credit Diploma OR an Advanced Certificate or 360 credit Diploma may satisfy the minimum admission requirements to degree studies.				If discipline not cognate at least 20% of credits must be academic literacy or numeracy related.
Alternate Admission: (Should additional entrance requirements not be met at NSC Grade 12, then, in some		NSC	Notes		
	English	40-49%	if achieved 50% min in Grade 11 - applicable to contact and distance students		
	Mathematics	30-39%	register for tutorial sessions for numeracy modules - applicable only to contact students in 2019 and 2020		

instances, entrance may be granted based on Grade 11 marks)	Mathematical Literacy	50-59%	register for tutorial sessions for numeracy modules - applicable only to contact students in 2019 and 2020
Senate Discretionary Admissions:			
Mature Age Exemption	<p>Candidates having attained the age of 23 before or during the first year of registration with a Senior Certificate with a minimum of 40% in at least four higher or standard grade subjects, at least three of which shall have been passed simultaneously and one of which shall be a recognised higher grade subject; OR Candidates must have attained the age of 45 before or during the first year of registration.</p> <p>An USAf exemption Certificate is required.</p>		
Senate Discretionary Mature Age Admission for students with a Senior Certificate with endorsement	<p>Candidates 23 years and older at point of registration, with an <u>endorsed Senior Certificate</u> (with or without maths but must have passed English at 33.3%) can be accepted on The IIE BCom on a senate discretionary mature age admission. Their academic progress will be tracked and reported at Senate. An USAf Exemption Certificate is not required.</p>		
Recognition of Prior Learning (RPL)	<p>Candidates must demonstrate suitability for admission in terms of Senate's resolution 6.6 of 20 October 2005 which allows for Senate's discretionary conditional admission (if applicable).</p>		
USAf approved cognate foundation programme	<p>Candidates who have completed an USAf approved cognate foundation programme from a registered and accredited provider may be admitted. The additional Maths/Math Lit and English criteria fall away.</p> <p>An USAf Exemption Certificate is required - the Office of the Registrar will facilitate, on behalf of the student, an application for degree admission to USAf, once the student has provided proof of payment to USAf.</p>		
Transfer students	<p>Candidates who have successfully completed at least 120 credits on the first year of a cognate degree may be admitted. However, if a student completed less than 120 credits, the admission criteria on the NSC or equivalent apply.</p>		
OQSF qualifications	<p>Candidates with an OQSF Level 5 cognate qualification may be admitted, provided the OQSF qualification has at least 120 credits at NQF Level 5. An USAf Exemption Certificate is required - the Office of the Registrar will facilitate, on behalf of the student, an application for degree admission to USAf, once the student has provided proof of payment to USAf.</p>		
General Education Development (GED) - An USA qualification developed by the American Council on Education (ACE)	<p>Candidates with a GED qualification may be admitted if they have an USAf Foreign Conditional Exemption Certificate as well as NBT: AQL results and have obtained a score of at least 51 for Academic Literacy (AL) and a score of at least 40 for Quantitative Literacy (QL).</p>		

If you have not met these minimum entry requirements but have an NSC with higher certificate or diploma entry into higher education, you may wish to consider registering for The IIE Higher Certificate in Business Principles and Practice (HBPP); IIE Higher Certificate in Events Management (HCEM), IIE Higher Certificate in Bookkeeping (HCBK), IIE Higher Certificate in Business Management (HCBM), IIE Higher Certificate in Human Resource Practice (HHR); IIE Higher Certificate in Office Administration (HCOA), IIE Higher Certificate in Logistics and Supply Chain Management (HCSL), IIE Higher Certificate in Local Governance (HCLG), IIE Higher Certificate in Hospitality Management (HCIH), IIE Higher Certificate in Digital Marketing (HCDM), IIE Higher Certificate in Travel (HCIT) first as a pathway to this degree. Further information on this qualification is available from our student advisor team.

*** Additional Tutorial Sessions**

Students who achieve either a Maths Literacy mark of 50% to 59%, or a Maths mark of 30% to 39% may be admitted for contact (full-time and part-time) study on this programme in 2019 on condition they register for the compulsory additional tutorials. These tutorial sessions are presented in both semesters in the first year of study.

For each of the following numeracy dependent modules; Accounting (ACBP5121) and Principles of Micro Economics (PMIC5111) students will need to:

- Attend a one-hour tutorial once a week from week 2 (total of 11 tutorials)
- Undertake a baseline assessment of their discipline specific numeracy skills in the first tutorial so that the tutorials can be structured appropriately to support the group learning needs.
- Complete an additional formative assessment for that module in the form of a test that must be completed in the 11th tutorial.

Students will be billed for these additional tutorial sessions at an additional cost.

Please note, requirements for entry to this qualification are correct at the time of printing, however, these may change. At the time of registration, please check that the entry requirements have not changed.

What is The Teaching and Learning Strategy of The IIE's Varsity College, and how will it help prepare me for the 21st century working world?

At The IIE's Varsity College we are proud of and passionate about our shift away from the 'traditional lecturing' methodology to our blended-learning strategy – the VC Blend.

This blended-learning strategy extends learning beyond the confines of the classroom and creates opportunities for our students to work collaboratively, with peers and their educators, to construct their understanding of concepts. Student engagement is supported by the use of a learning management system (LMS) and the online learning materials that have been developed to underpin our teaching strategy.

Due to the VC Blend approach, you will be expected to spend time conducting your own research, study for assessments and work on assignments. To gain the most from the blended learning experience, VC's Wireless classrooms and campuses, students are required to BYOT (Bring Your Own Technology) such as mobile devices, netbooks, laptops or tablets, etc. so as to develop the necessary academic and digital literacies over the three years of this degree

This student-focused approach compels our students to be accountable for their learning while developing the critical skills they will need to thrive in the rapidly changing 21st century work environment.

As such, academic life for our students is dynamic, challenging and relevant.

How is this Bachelor's degree structured?

The IIE BCOM in Entrepreneurship degree is a three-year degree. The academic year runs from February to November. The modules are delivered on a full-time basis with lectures and tutorials being scheduled during the day from Monday to Friday.

Please note that in line with academic practice, The IIE's curriculum is annually reviewed thus changes may occur in module structure and sequence in order to ensure that the qualification remains relevant. The exit level outcomes of the programme do not change. Registered students receive an updated programme curriculum on an annual basis.

BACHELOR OF COMMERCE IN ENTREPRENEURSHIP

Year 1

1 st Semester	NQF level	Credit Value	2 nd Semester	NQF level	Credit Value
BMAN5121 Business Management 1	5	15	ENTR5112 Entrepreneurship 1	5	15
ACBP5121 Accounting 1A	5	15	ACBP5122 Accounting 1B	5	15
PMIC5111 Economics 1A	5	15	PMAC5112 Economics 1B	5	15
APTC5121 Applied Communication Techniques	5	15	MAKT5112 Introduction to Marketing Theory and Practice	5	15

ACBP5121 is a prerequisite for ACBP5122

PMIC5111 is a co-requisite for PMAC5112

Year 2

1 st Semester	NQF level	Credit Value	2 nd Semester	NQF level	Credit Value
ENTP6211 Entrepreneurship 2A: Ideation	6	15	ENTP6212 Entrepreneurship 2B: Small Business Management	6	15
BMNG6221 Business Management 2A	6	15	BMNG6222 Business Management 2B	6	15
FINE6211 Financial Management for Entrepreneurs	6	15	BUSL6222 Business Law	6	15
QUAT6221 Quantitative Techniques	6	15	PRMN6212 Project Management	6	15

Year 3

1 st Semester	NQF level	Credit Value	2 nd Semester	NQF level	Credit Value
ENTP7311 Entrepreneurship 3A	7	15	ENTP7312 Entrepreneurship 3B	7	15
BMNG7321 Business Management 3A	7	15	BMNG7322 Business Management 3B	7	15
INRS7321 Introduction to Research	7	15	REPR7312 Research Practice	7	15
ENRM7322 Enterprise Risk Management	7	15	XBCE7319 Work Integrated Learning	7	15

BMNG7321 is a co-requisite for BMNG7322

INRS7321 is a co-requisite for REPR7312

Please note that the organisation of modules and the semester in which they are offered may change.

What about timetables?

Our full-time programmes are aimed at students wishing to dedicate themselves to full-time face-to-face studies for the duration of their qualification. This means that students are expected to be available throughout the day for class in the academic year depending on how the timetable is structured. Students may also be required to write assessments or submit coursework or assignments outside of normal class-time.

Students must understand that timetables remain subject to change throughout the year. Unfortunately, we cannot guarantee that timetable structures will remain the same during each year of your studies with us. In addition, where students are repeating modules, these modules may be offered in the evenings or on weekends. Students are required to attend classes in order to remain up to date with the academic programme. Students who would like to pursue part-time employment opportunities outside of the academic programme must prioritise their studies and avoid committing to work schedules until after they have received their timetables and academic calendar from the institution.

What must I pass in order to graduate with this Bachelor's degree?

In order to be awarded this qualification, you must have achieved a minimum final year mark of fifty percent (50%) for each module of the programme; and have met all the Work Integrated Learning requirements, where applicable.

How long do I have to complete this qualification?

Students have a maximum of 6 years to complete this qualification.

With what qualification will I graduate?

You will graduate with The IIE Bachelor of Commerce in Entrepreneurship degree.

Career opportunities: what career areas can I pursue once I have completed The IIE Bachelor's degree?

The BCOM in Entrepreneurship will provide graduates with the skills required to create, innovate, implement and manage new products and/or services within either large corporate business or small businesses. This Degree will enable graduates to apply a well-rounded knowledge base across a broad range of industries and government departments/entities.

Career opportunities for graduates of this qualification exist as:

- Entrepreneur
- Small Business Manager
- Corporate Entrepreneur
- New Business Developer
- Business Consultant

Would it be possible to study further to obtain a postgraduate qualification once I have completed The IIE BCom degree?

The IIE Bachelor of Commerce in Entrepreneurship degree is accredited by the Council on Higher Education (CHE) and is registered with the South African Qualifications Authority (SAQA) on the National Qualifications Framework (NQF) at level 7 - the same level as other equivalent undergraduate degrees at South African universities. The opportunity to apply for a postgraduate certificate/diploma or Honours degree at The IIE or any South African university exists subject to meeting specific programme entrance requirements.

It is important to remember that your academic results remain a key factor when applying for further studies

Call your nearest Varsity College campus to discuss your career options with one of our Student Advisors.

BCEN 2020 V1 29 April 2020

Disclaimer: Please note that this fact sheet is accurate at the time of publication. The Independent Institute of Education (The IIE) reserves the right to alter any of the content prior to commencement of registration due to changes in regulation, policy, market requirements or any other valid reason.



British Accreditation Council

The IIE is not only accredited in South Africa but its dedication to providing quality education also led to it being accredited by the British Accreditation Council (BAC) in 2014. The British Accreditation Council is an independent authority in the United Kingdom that accredits private providers globally, including Greece, Switzerland, Singapore, India, Mauritius and the United Arab Emirates. In 2017 The IIE had its accreditation status confirmed by the BAC as an International Higher Education Institution confirming our confidence in the international comparability of our standards.

“South African students need to know, when they select a private higher education institution, that the standards offered are equivalent to those of a public University. Our students get this from our extensive local accreditation and registration. The students also benefit from knowing that we meet international standards too. The IIE is accredited as an International Higher Education Institution by the British Accreditation Council. Locally and internationally we have demonstrated the quality of what we offer,” said Dr Coughlan, Director, The Independent Institute of Education.

The IIE’s Varsity College students can be confident that their IIE learning experience meets international best practice standards.”